

PRESS RELEASE



Hone Your Telephone Skills to Get Key Clients *Free Webinar for Executives, Recruiters & HR Professionals*

Phone Interview Pro is proud to invite executives, recruiters and HR professionals to join Paul Bailo, founder and CEO, to a free – members ExecuNet webinar titled: Hone Your Telephone Skills to Get Key Clients on May 26, 2010, 1:00 - 2:00 PM ET. Mr. Bailo is the Author of, "The Official Phone Interview Handbook: Master The Phone Interview" based on interviews with over 500 hiring managers.

Your telephone sales skills can be the deciding factor in getting a candidate to leave a position or a company to hire you. Nowadays, the first step in the hiring process is the telephone interview. Companies and the recruiters they employ use the telephone interview to create a selection of qualified candidates, and in the process screens out many candidates. Don't lose out on the right opportunity, because you said the wrong thing.

Follow the advice presented by Mr. Bailo in this webinar and master the phone interview to get you to the next step – an in-person meeting with the person who has the authority to hire.

In a year of continued market volatility you cannot afford to miss this timely event. Webinar topics include:

- Set the foundation for a successful "money" call
- Decipher what your candidate is really saying to you on the phone
- Maximize your time on the phone
- Say the right thing at the right time

Mr. Bailo is also available for speaking engagements, coaching sessions and you may order his book through his website executive@phoneinterviewpro.com or at Amazon.com ISBN No.

0982299958

About ExecuNet

Founded in 1988, ExecuNet brings C-level executives together online and in face-to-face meetings to discuss business challenges, solutions and opportunities, and share job leads. A recognized authority in executive recruiting and human capital, ExecuNet also provides members access to confidential six-figure jobs listings, proprietary research, and pragmatic advice. <http://www.execunet.com/>

About Paul Bailo & Phone Interview Pro

CEO and Founder of Phone Interview Pro Paul Bailo MBA, MSW, Ph.D. (candidate) is the founder and CEO of Phone Interview Pro - a service for job seekers who want to perfect their telephone job interviewing skills. Mr. Bailo recognized that while resume, interview preparation, and target company research assistance are commonly offered by outplacement and career counseling organizations, the importance of the telephone interview is often overlooked. In response to this he created Phone Interview Pro.

Phone Interview Pro has created a 250+ point phone evaluation not seen in the career services industry...until now! While making a career transition, Mr. Bailo determined that many candidates would welcome an affordably priced phone coaching resource. And Phone Interview Pro is the outgrowth of his experience.

Please visit www.phoneinterviewpro.com and contact Mr. Bailo for more information on Phone Interview Pro and to sign up for this webinar.